# Role Description Customer Service Representative



Cluster	Department of Customer Service
Agency	Service NSW
Division/Branch/Unit	Service Delivery
Role number	Various
Classification/Grade/Band	SNSW Grade 3/4
ANZSCO Code	541211
PCAT Code	1119192
Date of Approval	April 2016

#### Agency overview

Service NSW is making it easier for people and businesses across NSW to access government services. Since launching in July 2013, we have successfully transformed and streamlined NSW Government service delivery with cutting edge digital solutions and an award-winning culture of passion and teamwork.

Our customer-centric solution offers simpler and faster access to government transactions through our digital channels, a 24/7 phone service and an expanding network of service centres. We currently partner with over 50 agencies to offer over 1,000 NSW Government transactions.

## Primary purpose of the role

Deliver services that provide timely, accurate and efficient information and assistance to the customers of NSW, ensuring high levels of customer service delivery and the provision of a quality customer experience which is easy, convenient and secure as possible.

## Key accountabilities

- Create a positive relationship in all customer interactions, maintaining a professional and friendly manner and ensuring customer satisfaction as a priority.
- Use a thorough knowledge of information resources and Service NSW operating practices to resolve and record customer complaints and escalate any unresolved issues.
- Ensure customer complaints arising from complex agency transactions are accurately resolved, recorded and unresolved issues are escalated through appropriate channels.
- Successfully complete activities as required to support the provision of service delivery and comply with privacy requirements and legislative obligations ensuring confidentiality, privacy and integrity of information is not compromised
- Effectively resolve complex agency-specific enquiries through utilisation of various complex agency-specific digital data storage systems.
- Ensure Compliance with privacy requirements and legislative obligations ensuring confidentiality, privacy and integrity of information is not compromised.



• Ensure that where needed that complex enquiries and transactions are referred to appropriate agencies to resolve these transactions.

## Key challenges

- Work within a high volume, high pressure and constantly evolving contact centre environment. Adapt to changing priorities, rotating shift patterns and achieve both individual and team KPIs within defined service standards.
- Deliver expert specialist assistance across both basic and complex agencies and campaigns. Accept enquiries across multiple skill types simultaneously, providing seamless transition from one enquiry type to another.
- Professionally resolve enquiries and complaints from customers that present with uncooperative, disruptive
  or abusive behaviours whilst adhering to business compliance requirements and ensuring consistent
  application of policies, guidelines, procedures and legislation

Who	Why
Internal	
Manager / Supervisor	• Escalate issues, receive instructions and ensure that targets are met.
Stakeholder / Colleagues	<ul> <li>Share information and collaborate on key initiatives to develop knowledge and enable sound decision making</li> </ul>
External	
Customers	<ul> <li>Provide courteous, accurate, efficient and personalised customer focused service</li> </ul>
	<ul> <li>Address/respond to queries to provide advice where possible, or redire to relevant party for review and resolution</li> </ul>

# Key relationships

# **Role dimensions**

#### **Decision making**

This role has autonomy and makes decisions under their direct control as directed by their Manager and refers to the Manager decisions that require significant change to outcomes or timeframes; are likely to escalate or require submission to a higher level of management. This role is accountable for the delivery of work assignments on time and to expectations in terms of quality, deliverables and outcomes.

**Reporting line** 

Service Centre Manager

**Direct reports** 

This role has no direct reports

**Budget/Expenditure** 

As per the Customer Service Delegations



# Capabilities for the role

The <u>NSW public sector capability framework</u> describes the capabilities (knowledge, skills and abilities) needed to perform a role. There are four main groups of capabilities: personal attributes, relationships, results and business enablers, with a fifth people management group of capabilities for roles with managerial responsibilities. These groups, combined with capabilities drawn from occupation-specific capability sets where relevant, work together to provide an understanding of the capabilities needed for the role.

The capabilities are separated into focus capabilities and complementary capabilities.

#### **Focus capabilities**

*Focus capabilities* are the capabilities considered the most important for effective performance of the role. These capabilities will be assessed at recruitment.

The focus capabilities for this role are shown below with a brief explanation of what each capability covers and the indicators describing the types of behaviours expected at each level.



FOCUS CA	PABILITIES		
Capability group/sets	Capability name	Behavioural indicators	Level
Personal Attributes	<b>Display Resilience and</b> <b>Courage</b> Be open and honest, prepared to express your views, and willing to accept and commit to change	<ul> <li>Be flexible and adaptable and respond quickly when situations change</li> <li>Offer own opinion and raise challenging issues</li> <li>Listen when ideas are challenged and respond appropriately</li> <li>Work through challenges</li> <li>Remain calm and focused in challenging situations</li> </ul>	Intermediate
Relationships	<b>Communicate Effectively</b> Communicate clearly, actively listen to others, and respond with understanding and respect	<ul> <li>Focus on key points and speak in plain English</li> <li>Clearly explain and present ideas and arguments</li> <li>Listen to others to gain an understanding and ask appropriate, respectful questions</li> <li>Promote the use of inclusive language and assist others to adjust where necessary</li> <li>Monitor own and others' non-verbal cues and adapt where necessary</li> <li>Write and prepare material that is well structured and easy to follow</li> <li>Communicate routine technical information clearly</li> </ul>	Intermediate
	Commit to Customer Service Provide customer-focused services in line with public sector and organisational objectives	Focus on providing a positive customer	Intermediate
Results	<b>Deliver Results</b> Achieve results through the efficient use of resources and a commitment to quality outcomes	<ul> <li>Complete own work tasks under guidance within set budgets, timeframes and standards</li> </ul>	Foundational



FOCUS CA	PABILITIES		
Capability group/sets	Capability name	Behavioural indicators	Level
Business Enablers	<b>Technology</b> Understand and use available technologies to maximise efficiencies and effectiveness	<ul> <li>Demonstrate a sound understanding of technology relevant to the work unit, and identify and select the most appropriate technology for assigned tasks</li> <li>Use available technology to improve individual performance and effectiveness</li> <li>Make effective use of records, information and knowledge management functions and systems</li> <li>Support the implementation of systems improvement initiatives, and the introduction and roll-out of new technologies</li> </ul>	

## **Complementary capabilities**

*Complementary capabilities* are also identified from the Capability Framework and relevant occupation-specific capability sets. They are important to identifying performance required for the role and development opportunities.

Note: capabilities listed as 'not essential' for this role are not relevant for recruitment purposes however may be relevant for future career development.



apability roup/sets	Capability name	Description	Level
	Act with Integrity	Be ethical and professional, and uphold and promote the public sector values	Foundational
	Manage Self	Show drive and motivation, an ability to self-reflect and a commitment to learning	Intermediate
Personal Attributes	Value Diversity and Inclusion	Demonstrate inclusive behaviour and show respect for diverse backgrounds, experiences and perspectives	Intermediate
	Work Collaboratively	Collaborate with others and value their contribution	Intermediate
22	Influence and Negotiate	Gain consensus and commitment from others, and resolve issues and conflicts	Foundational
Relationships			
Relationships	Plan and Prioritise	Plan to achieve priority outcomes and respond flexibly to changing circumstances	Foundational
Relationships	Plan and Prioritise Think and Solve Problems		Foundational Foundational
Relationships Results		flexibly to changing circumstances Think, analyse and consider the broader context to	
	Think and Solve Problems	flexibly to changing circumstances Think, analyse and consider the broader context to develop practical solutions Be proactive and responsible for own actions, and	Foundational Intermediate
	Think and Solve Problems Demonstrate Accountability	flexibly to changing circumstances Think, analyse and consider the broader context to develop practical solutions Be proactive and responsible for own actions, and adhere to legislation, policy and guidelines Understand and apply financial processes to achieve	Foundational Intermediate

